

How Healthy is your Salesforce Org?

fivestar*

Introducing Healthcheck by fivestar*

How Healthcheck Works

✓ What is a Healthcheck?

Healthcheck is our Salesforce evaluation process that provides insights and recommendations that revive, refine, and transform your Org. We undertake a comprehensive analysis of the current state of your Salesforce Org by:

- Running Salesforce Optimizer and Checkmarx Reports
- Manually checking for issues Optimizer and Checkmarx reports missed
- Identifying critical security risks
- Making UX/UI recommendations

📊 What outcomes can I expect?

As a result of the Healthcheck, we supply you a plan to improve the overall health of your Salesforce Org that will lead your company to better business outcomes. The plan is yours to keep. Should you choose to implement it, we can assist you in that process.

📁 What does a Healthcheck cost?

Healthcheck is offered at no cost to organizations with a maximum of:

- 2 clouds
- 3 integrations
- 50 licenses

If your organization exceeds those parameters, we provide a fixed cost, with the first 40 hours free.

After a Salesforce Healthcheck

🗨️ I completed a Healthcheck, now what?

If you would like to implement our plan to improve Org health, we can assist you with that! Our recommendations and procedures are designed to ensure the ongoing health of your Org and prevent any further issues.

🧼 Detoxification

We deep clean your Org to address security risk, technical debt, and all high-priority issues identified in the assessment.

- Address security concerns and risks
- Optimize fields, page layouts, and workflows
- Remove unused licenses, reports, and dashboards
- Document results and achievements

🔧 Revitalization

We optimize your code and remove inefficiencies.

- Custom code optimization
- Lightning migration of current applications
- Data management
- Document results and achievements
- Provide immunity recommendations

🛡️ Immunity

We execute procedures designed to ensure the ongoing health of your Org and prevent any further issues.

- Implement critical updates and upgrades
- Implement performance tracking process
- Track metadata changes
- Ongoing audits, checkups, and optimizations

According to the average Salesforce user, studies show:

50%

of users report 80% of data is not useful or reliable*

458

of 503 total Salesforce users had high-risk permission sets**

Sources: *The Salesforce User's Benchmark Report, **According to a study done by Fair Warning

A Healthcheck can transform your business by:

- 📊 Raising the quality of Salesforce data to increase sales
- 👤 Building more sustainable relationships with customers
- 🛒 Reducing the cost of sales
- 💡 Increasing employee productivity with optimized workflows
- 👍 Improving customer retention and satisfaction
- 🔒 Eliminating security concerns and risks

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1501 Preble Avenue fivestardev.com (412) 802.2500
Pittsburgh, PA 15233 info@fivestardev.com

Sources:
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